



State Board of Equalization

# News Release

**Chairman Jerome E. Horton**

**4<sup>th</sup> District – Los Angeles**

Kristine Cazadd  
Executive Director  
[www.boe.ca.gov](http://www.boe.ca.gov)

**For Immediate Release**  
**June 13, 2012**

**Contact:** NR 57-12-H  
**Jaime Garza**  
**916-327-8988**

## **Taxable Sales in California Signal Economic Growth** **2011 First Quarter Increased 9.0%; 2012 First Quarter Estimate Up 9.3%**

**Sacramento** – In the first quarter of 2011, taxable sales in California rose 9.0 percent compared to the previous year, signaling economic growth, said Jerome E. Horton, Chairman of the California State Board of Equalization (BOE).

The growth rate of 9.0 percent was nearly twice as fast as two years ago in 2010 when the average growth was 4.6 percent.

An estimate of this year's first quarter projects taxable sales of 9.3 percent, a pace similar to that of 2011. The 2012 figures are being compared to a similar period in 2011. The 2012 figures are an estimate subject to revisions, while the 2011 figures have been confirmed by BOE data.

“Taxable sales fuel the engine of economic growth and job creation that moves California forward,” said Chairman Horton. “Moving forward, we will continue to help our small businesses and will seek out new ways to help our companies grow by leveling the playing field and forging strong working relationships between government and private enterprise.”

Taxable sales for Los Angeles County rose **8.0 percent** in the **first quarter of 2011**.

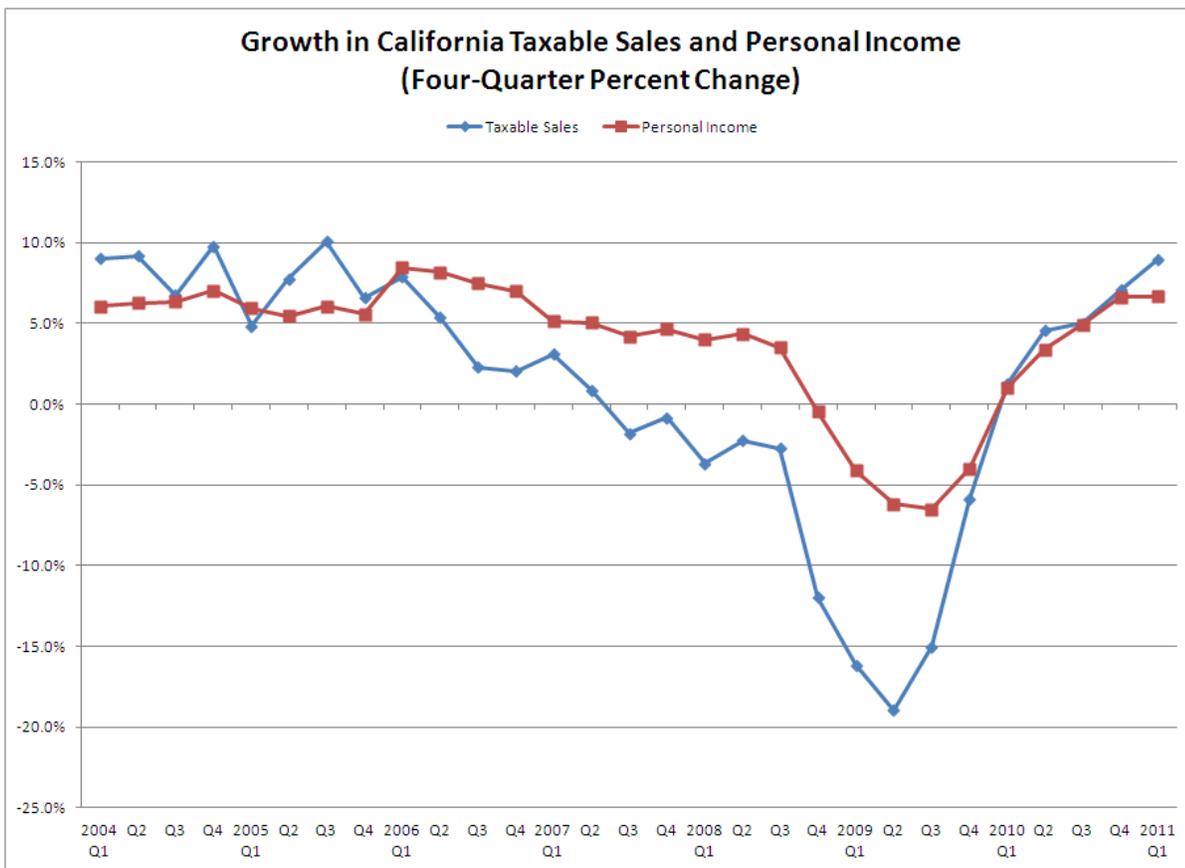
Soaring gasoline prices, which rose 20.0 percent in the first quarter of 2011, required consumers to pay more at the pump and likely prompted many households to begin replacing aging vehicles. As a result, taxable sales made by gasoline stations increased 22.4 percent and those made by motor vehicle dealers increased 17.4 percent.

Statewide taxable sales **by type of business** for retail and food services rose 8.8 percent compared to all other nonretail businesses such as business equipment, construction materials, utilities, transportation, finance, insurance, real estate, entertainment, recreation, accommodation, and other services, which rose 9.5 percent, consistent with the national trend in the first quarter of 2011.

*California Taxable Sales increased at a growth rate 2.3 percent faster than California Personal Income in the first quarter of 2011, the largest positive gap since 2005 (see chart).*

**Connect with Us:**





[Taxable Sales in California](#) is a quarterly report on retail sales activity in California, as measured by transactions subject to sales and use tax. It includes data about statewide taxable sales by type of business, as well as data about taxable sales in all California cities and counties.

Taxable Sales in California see: [www.boe.ca.gov/news/tsalescont.htm](http://www.boe.ca.gov/news/tsalescont.htm)

\* \* \* \* \*

Elected in 2010, Chairman Jerome E. Horton is the Fourth District Member of the California State Board of Equalization, representing more than 8.5 million residents in Los Angeles County. He is also the Board of Equalization Legislative Committee Chairman. He is the first to serve on the Board of Equalization with over 21 years of experience at the BOE. Horton previously served as an Assembly Member of the California State Assembly from 2000-2006.

The five-member California State Board of Equalization is a publicly elected tax board. The Board of Equalization collects more than \$50 billion annually in taxes and fees supporting state and local government services. It hears business tax appeals, acts as the appellate body for franchise and personal income tax appeals, and serves a significant role in the assessment and administration of property taxes. For more information on other taxes and fees in California, visit [www.taxes.ca.gov](http://www.taxes.ca.gov).

###

**Connect with Us:**

