

1 were sales of food, and more than 80 percent of the food sales were taxable, the Department concluded
2 that petitioner met the criteria of the 80-80 rule,¹ and all of petitioner's sales were taxable.

3 From an examination of petitioner's daily sales journals for 24 days in April and May 2010, the
4 Department compiled recorded total sales of \$20,286.68, excluding sales tax reimbursement, a daily
5 average of \$845.28. The Department multiplied this amount by 90 days to compute audited total sales
6 of \$76,075 for the second quarter of 2010 (2Q10), which exceeded reported total sales of \$64,875 for
7 2Q10 by \$11,200, representing a reporting error rate of 17.26 percent. The Department applied this
8 error rate to reported total sales of \$404,144, excluding sales tax reimbursement, to compute audited
9 total sales of \$473,916 for the audit period. Since all of petitioner's sales were considered to be
10 taxable sales based on the 80-80 rule, the Department compared audited total sales with reported
11 taxable sales of \$244,195 to compute unreported taxable sales of \$229,720 for the audit period.

12 Petitioner contends that the ratio of 92.50 percent for taxable sales of food based on the
13 observation test on September 2, 2010, is not representative of its taxable sales ratio for the audit
14 period, and therefore, the 80-80 rule does not apply to its sales for earlier periods. Petitioner provided
15 copies of magazine articles with favorable reviews of its restaurant and claims that, due to these
16 favorable reviews, its taxable sales ratio increased in 2010. In addition, petitioner provided an old
17 menu and a new menu (both without dates), and argues that the new menu, which purportedly was
18 used in 2010, includes more taxable food items than the old menu. However, we find that petitioner
19 has not provided sufficient documentation to support its assertion that fewer than 80 percent of its sales
20 of food were taxable sales at some point before the observation test. Therefore, we find that no
21 adjustments are warranted.

22 OTHER MATTERS

23 None.

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27 ¹ Under, the 80-80 rule, when more than 80 percent of the seller's gross receipts are from the sale of food products and
28 more than 80 percent of the seller's retail sales of food products are taxable, then sales of cold food products sold in a form
suitable for consumption on the premises are subject to tax, unless the retailer maintains a separate accounting of sales of
cold food to-go. (Cal. Code Regs., tit. 18, § 1603, subd. (c)(1).)