This staff analysis is provided to address various administrative, cost, revenue and policy issues; it is not to be construed to reflect or suggest the Board’s formal position.
• To the Board for its cost of implementation and administration of the munition tax, and to pay refunds. The amount appropriated to the Board to cover the costs of implementation and administration may not exceed 10 percent of the total revenue deposited in the fund in the same fiscal year.

• The balance to the Emergency Medical Services Authority for allocation to local emergency medical service agencies to support hospital emergency departments and certified trauma centers in delivering trauma care.

Background

In 1993, two bills (AB 856, Tucker and SB 1129, Roberti) were introduced which would have imposed an additional sales tax on both firearms and ammunition. Both failed to advance out of their house of origin.

In 1994, SB 42X (Hughes) would have imposed a 10 percent sales tax on ammunition, while AB 24X (Eastin) and AB 3076 (Bates) proposed an excise tax of 15 cents per round of ammunition. All three bills failed to advance out of their house of origin.

COMMENTS

1. Sponsor and purpose. This bill is sponsored by the author and is intended to offset some of the costs associated with providing trauma care to those in need.

2. Summary of amendments. The June 13 amendments impose a limit on the amount the Board may retain as implementation and administration costs to an amount not exceeding 10 percent of the total amount of moneys deposited in the fund in a fiscal year. Additional amendments also changed the allocation of the revenues.

3. Cost cap could be problematic. This bill would create a new fee program to be administered by the Board. The provisions in this bill provide that the Board would be reimbursed for the costs of implementation and administration of the new fee through the revenues generated by the fee. However, the reimbursement to the Board would be limited to an amount not to exceed 10 percent of the total amount of revenue deposited in the fund in the same fiscal year. Based on the current revenue estimate of $36.4 million annually, the Board would be reimbursed for costs up to $3.6 million annually. Since the implementation and administration costs have not been estimated by the Board, it is not known if the cost cap would provide the Board with sufficient funding to administer the fee.

4. Statistics. Information provided by the author’s office indicates that California’s emergency departments lost more than a total of $325 million last year. Currently, 82 percent of all the emergency departments are operating at a financial loss. Since 1990, more than 60 emergency rooms have shut their doors. The California Medical Association in concerned that California may not have the resources to respond to a bio-terrorism attack or other catastrophe.
5. **Munitions tax would be subject to sales and use tax.** Sales and use tax is due based on the gross receipts or sales price of tangible personal property in this state. The proposed munitions tax would not be specifically excluded from gross receipts or sales price, so it would be included in amount on which sales or use tax is computed.

6. **The use tax may be difficult to collect.** Imposing a new tax on the sale of munitions could lead to consumers purchasing their munitions from out-of-state retailers in an attempt to avoid the munition tax collected by California retailers. Federal court rulings have limited the Board's authority to be able to force out-of-state retailers to register with the Board and collect the use tax on behalf of California customers. The end result could be an increase in the amount of Internet and mail order purchases of munitions by California gun owners and fewer sales by California munition sellers. Consequently, less revenue would be generated from this program than anticipated. This could also lead to a reduction in sales tax revenues since the state would also lose the sales tax generated from in-state munition sales.

7. **Exemption.** This bill would allow an exemption from the tax for any munition purchased by a peace officer required to carry a firearm while on duty, or by any governmental law enforcement agency employing that officer. Based on the exemption provided, a law enforcement officer would be able to purchase munitions without payment of the tax for use while on duty as a law enforcement officer, for use in target practice, and for use while hunting. No restriction is placed on the exemption that the munitions purchased by a law enforcement officer must be for job related activities.

8. **Component parts of munitions.** This bill would impose a tax at a rate of 5 cents per munition sold at retail in this state. The term munition would include any of the individual components thereof. This would include gun powder, casings, projectiles and primer. Since the tax to be imposed is a flat rate of 5 cents per item rather than a percentage of gross receipts, it is unclear what amount of tax would be imposed on the individual components.

9. **Bill could set a precedent.** Imposing varying fees on specific commodities complicates tax administration and could set a precedent for establishing multiple fees on other classes of tangible personal property. This results in increasing administrative costs to the Board and an increased record-keeping burden on feepayers.

10. **This bill could complicate retailers records and reporting.** Munition retailers already must collect and remit sales and use tax on the retail sale of munitions in California. Munition retailers most likely sell other tangible personal property subject to sales and use tax. Adding an additional tax that would be due on the sale of munitions would require retailers to keep track of munition sales separately from other sales of tangible personal property. Additionally, since the proposed tax is a fee of 5 cents per munition, rather than a percentage of gross receipts like the sales tax, reporting errors by munition retailers are likely to occur.

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COST ESTIMATE

The Board would incur non-absorbable costs to adequately develop and administer a new fee program. These costs would include identifying and registering fee payers, developing computer programs, mailing and processing returns and payments, conducting audits, developing regulations, training staff, and answering inquiries from the public. A cost estimate of this workload is pending.

REVENUE ESTIMATE

Background, Methodology, and Assumptions

This bill would place a $0.05 per munition tax on each munition or component part thereof sold at retail. The sale of munitions to law enforcement is exempt from this proposal. According to industry representatives, munitions sold in the state of California fall into three general subcategories: 22 caliber rounds, pistol and rifle rounds, and shotgun rounds. Each subcategory constitutes a 50 percent, 25 percent, and 25 percent market share respectively. The estimated costs associated with those subcategories are $1.00, $10.50, and $12.50 per 50 rounds respectively. The weighted average cost per 50 munitions is $6.25 \[ (.5 \times $1.00) + (.25 \times $10.50) + (.25 \times $12.50) \].

According to the National Sporting Goods Association, in 2000 the total expenditure on munitions in the US was $806.5 million. Since California comprises 12 percent of the US population, the expenditures on munitions in the state are estimated to be $96.8 million. The weighted average cost of 50 rounds was estimated to be $6.25. Therefore, the total number of munitions purchased in the state is estimated to be 774.2 million \[ ($96.8 \text{ million} / $6.25) \times 50 \]. Law enforcement agencies in the state use munitions in varying amounts. A survey of some of those agencies determined that the estimated average expenditure by law enforcement amounted to $9.7 million. Law enforcement agencies do not use 22 caliber rounds. The estimated cost per 50 rounds to law enforcement agencies was $10.50 because the majority of the rounds purchased were handgun rounds. The estimated total munitions purchased by law enforcement was 46.2 million \[ ($9.7 \text{ million} / $10.50) \times 50 \].

The total number of munitions that qualify under this proposal is estimated to be 728 million (774.2 million munitions – 46.2 million munitions).
### Revenue Summary

The revenue impact from imposing a $0.05 excise tax per munition is estimated to be the following:

<table>
<thead>
<tr>
<th>Munitions</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excise Tax ($0.05)</td>
<td>728 million $36.4 million</td>
</tr>
</tbody>
</table>

The revenue impact from an additional $36.4 million subject to the sales and use tax is estimated to be the following:

<table>
<thead>
<tr>
<th></th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Gain (5.00%)</td>
<td>$ 1.8 million</td>
</tr>
<tr>
<td>Local Gain (2.25%)</td>
<td>$ .8 million</td>
</tr>
<tr>
<td>Special District Gain (0.67%)</td>
<td>$ .2 million</td>
</tr>
<tr>
<td>Total Gain</td>
<td>$ 2.8 million</td>
</tr>
</tbody>
</table>

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Analysis prepared by: Bradley Miller 916-445-6662 06/20/02
Revenue estimate by: Dave Hayes 916-445-0840
Contact: Margaret S. Shedd 916-322-2376

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