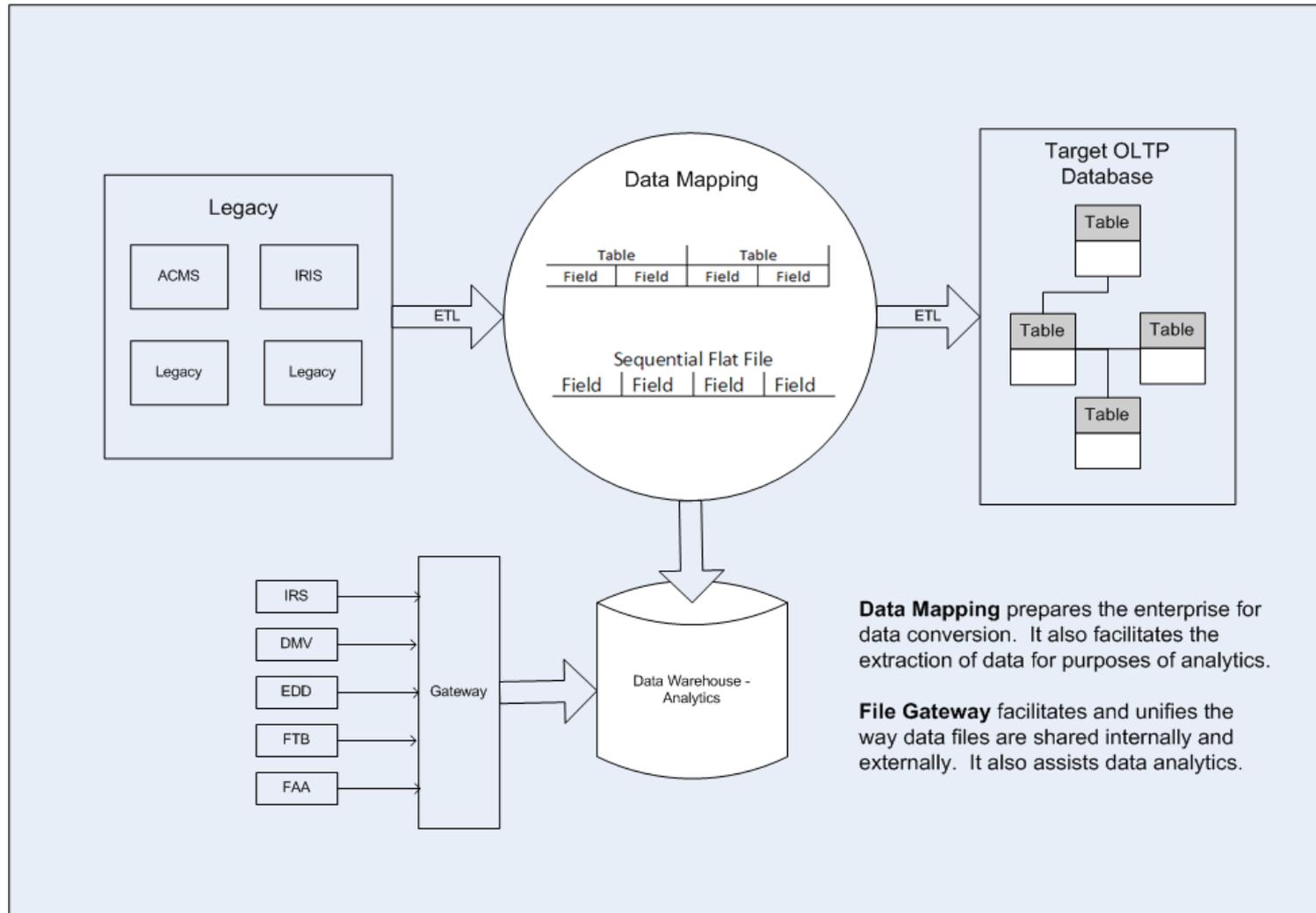


Centralized Revenue Opportunity System (CROS)

Project Update

- RFP – 48% complete
- Control agencies
 - Submitted ITPP to DGS
 - Submitted CTA status report this week
 - Met with DOF on 12/9 re: compensation model
 - Crafting SOW for CTA's IPOC responsibilities
- Revenue agency collaboration
- Crafting BCP for Spring Finance Letter
- Modified approach

Approach



Benefits

- Mitigate risk
- Accelerate project progress
- Achieve revenue lift
- Accelerate opportunities for revenue agency data-mining collaboration
- Perform work for less than it would cost under the general procurement
- Ensure that qualified resources are engaged to perform data readiness

Concerns

- Why not rely exclusively on internal resources?
- How is the cost of this effort justified?
- Isn't the CROS vendor supposed to take on this work?
- What is the impact to the compensation model?
- Are we duplicating effort?