

Board of Equalization  
Proposed Contract  
Over \$1 Million

| <u>Contractor</u> | <u>Order Date</u> | <u>Expire Date</u> | <u>Estimated<br/>Total Cost</u> | <u>Purpose</u>  |
|-------------------|-------------------|--------------------|---------------------------------|---|
| Dell Marketing    | 5/6/2008          |                    | \$1,625,332                     | Each year, it has been the Board policy to refresh approximately 25% of the end user computing devices (desktops and laptops). This rate of refresh provides a balance of productive technology for our staff, and is consistent with manufacturer's warranties so the agency can ensure replacement/repair of failed equipment and avoidance of costly maintenance contracts beyond warranty coverage. In 2007-08, due to the funding concerns presented by the building issues, funding levels were not known until late in the fiscal year. A proposal was brought forward to leverage funds that were available to primarily provide for replacement of laptops that are at the end of their useful life, and will no longer be covered by a warranty at the end of the year. |

See attached spreadsheet  
for breakdown

| <b>2008 PC Purchases</b>      |             |             |             |             |             |             |                             |                   |                     |                    |                     |                    |                    |                       |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------------------|-------------------|---------------------|--------------------|---------------------|--------------------|--------------------|-----------------------|
|                               | SUTD        | TSD         | PSTD        | ISAD        | ADMIN       | EXEC        | Estimated<br>Price per Unit | SUTD              | TSD                 | PSTD               | ISAD                | ADMIN              | EXEC               | Sub-Totals            |
| <b>Desktops</b>               |             |             |             |             |             |             |                             |                   |                     |                    |                     |                    |                    |                       |
| GX755USFF                     | 619         | 11          | 0           | 6           | 5           | 0           | \$1,442.00                  | \$892,598.00      | \$15,862.00         | \$0.00             | \$8,652.00          | \$7,210.00         | \$0.00             | \$924,322.00          |
| GX755SFF                      | 0           | 0           | 51          | 0           | 0           | 0           | \$1,420.00                  | \$0.00            | \$0.00              | \$72,420.00        | \$0.00              | \$0.00             | \$0.00             | \$72,420.00           |
| GX755MT - Standard            | 0           | 0           | 5           | 0           | 0           | 0           | \$1,300.00                  | \$0.00            | \$0.00              | \$6,500.00         | \$0.00              | \$0.00             | \$0.00             | \$6,500.00            |
| GX755MT - High End            | 14          | 0           | 0           | 0           | 6           | 0           | \$1,650.00                  | \$23,100.00       | \$0.00              | \$0.00             | \$0.00              | \$9,900.00         | \$0.00             | \$33,000.00           |
| <b>Desktop Sub-totals</b>     | <b>633</b>  | <b>11</b>   | <b>56</b>   | <b>6</b>    | <b>11</b>   | <b>0</b>    |                             | <b>Sub-Totals</b> | <b>\$915,698.00</b> | <b>\$15,862.00</b> | <b>\$931,560.00</b> | <b>\$8,652.00</b>  | <b>\$17,110.00</b> | <b>\$0.00</b>         |
| <b>Laptops</b>                |             |             |             |             |             |             |                             |                   |                     |                    |                     |                    |                    |                       |
| D430                          | 4           | 0           | 1           | 0           | 0           | 0           | \$2,042.00                  | \$8,168.00        | \$0.00              | \$2,042.00         | \$0.00              | \$0.00             | \$0.00             | \$10,210.00           |
| D630                          | 136         | 30          | 24          | 5           | 20          | 0           | \$1,731.00                  | \$235,416.00      | \$51,930.00         | \$41,544.00        | \$8,655.00          | \$34,620.00        | \$0.00             | \$372,165.00          |
| D830                          | 84          | 0           | 19          | 0           | 0           | 0           | \$1,830.00                  | \$153,720.00      | \$0.00              | \$34,770.00        | \$0.00              | \$0.00             | \$0.00             | \$188,490.00          |
| HP TC 4400                    | 0           | 0           | 0           | 2           | 0           | 0           | \$2,200.00                  | \$0.00            | \$0.00              | \$0.00             | \$4,400.00          | \$0.00             | \$0.00             | \$4,400.00            |
| <b>Laptop Sub-totals</b>      | <b>224</b>  | <b>30</b>   | <b>44</b>   | <b>7</b>    | <b>20</b>   | <b>0</b>    |                             | <b>Sub-Totals</b> | <b>\$397,304.00</b> | <b>\$51,930.00</b> | <b>\$78,356.00</b>  | <b>\$13,055.00</b> | <b>\$34,620.00</b> | <b>\$0.00</b>         |
| <b>Laptop Peripherals</b>     |             |             |             |             |             |             |                             |                   |                     |                    |                     |                    |                    |                       |
| 20" Monitors                  | 0           | 0           | 25          | 0           | 0           | 0           | \$343.00                    | \$0.00            | \$0.00              | \$8,575.00         | \$0.00              | \$0.00             | \$0.00             | \$8,575.00            |
| External KB                   | 0           | 0           | 14          | 0           | 0           | 0           | \$25.00                     | \$0.00            | \$0.00              | \$350.00           | \$0.00              | \$0.00             | \$0.00             | \$350.00              |
| Cable Locks                   | 0           | 0           | 44          | 0           | 16          | 0           | \$37.00                     | \$0.00            | \$0.00              | \$1,628.00         | \$0.00              | \$592.00           | \$0.00             | \$2,220.00            |
| Extra Battery                 | 0           | 0           | 0           | 0           | 8           | 0           | \$125.00                    | \$0.00            | \$0.00              | \$0.00             | \$0.00              | \$1,000.00         | \$0.00             | \$1,000.00            |
| Nylon Bags - %                | 0           | 12          | 18          | 2           | 8           | 0           | \$42.00                     | \$0.00            | \$504.00            | \$756.00           | \$84.00             | \$336.00           | \$0.00             | \$1,680.00            |
| <b>Sub-Totals</b>             |             |             |             |             |             |             |                             | <b>\$0.00</b>     | <b>\$504.00</b>     | <b>\$11,309.00</b> | <b>\$84.00</b>      | <b>\$1,928.00</b>  | <b>\$0.00</b>      |                       |
| <b>GRAND TOTAL (Estimate)</b> | <b>&gt;</b>                 | <b>&gt;</b>       | <b>&gt;</b>         | <b>&gt;</b>        | <b>&gt;</b>         | <b>&gt;</b>        | <b>&gt;</b>        | <b>\$1,625,332.00</b> |